

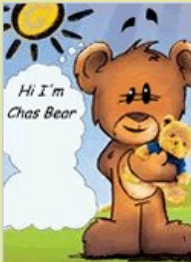


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Overseas Properties



FROM BERRY EVERITT

Maybe it's the scent of summer, but the mood in the property market has definitely lifted in the past month and is already starting to generate astonishing forward momentum in several areas.

It almost seems like the more South Africans look at the financial and political turmoil elsewhere in the world, the more we gain perspective on our own problems and realise how much good we have to build on – like an economy that has held up really well compared with those of many more “developed” countries, a vigorous (if sometimes uncomfortable) democracy, abundant natural resources (including really smart and energetic people); and of course a great climate.

This, I think, is the real reason that the proportion of home sellers who are motivated by plans to emigrate has fallen from 20% at the end of 2008 right down to just 4%, according to the latest FNB statistics.

It also seems to be translating into a renewed sense of purpose, which is one of the most important factors we see driving the current real estate market improvements – as though South Africans of all ages and income groups, having had their downtime, have decided to “plug in” again and get going towards their goals.

And talking of getting going... we at Chas Everitt believe that if you ever grow complacent, you will quickly start going backwards, so we are constantly working on ways to improve our service and add value for our clients.

This is why we have just revamped our website www.chaseveritt.com to make it more user friendly, and why we recently concluded a new agreement to put our listings on the Property24 portal and expand our electronic marketing channel, which already encompasses other major portals such as Cyberprop, IOLProperty and Private Property.

Meanwhile, we continue to do all we can to promote home ownership in SA, because that's the best way we know to create wealth - and sustain the current optimism.



In the news this month

Get qualified help with contingency clauses

Although it's not ideal, there are times when home sellers are more inclined to accept offers to purchase from buyers who still have to sell their existing homes. And this is the case in the current market, where there are still more sellers than potential buyers...

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How to avoid 'cowboy' contractors

High transfer costs and uncertainty about being able to obtain a new home loan are prompting many homeowners to improve or alter their existing homes rather than move. And usually, that means dealing with builders and other contractors...

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Know your levy commitments

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Search for property in your area

Enter City/Suburb:

Selection of most viewed Properties for August 2011



Constantia - R 15 000 000

Bryanston - R 7 500 000



Bishops court - R 8 995 000



Randpark Ridge - R 1 650 000



St Helena Bay - R 1 450 000



Bedford Gardens - R 750 000



Durbanville - R 1 600 000



Stellenberg - R 2 100 000



Every month the **Property Signpost Newsletter** will be issued to all our subscribers, filled with real estate information to help you make an informed decision, whether you are buying or selling a property.

Your Area Specialist:

Chas Everitt International sales agents have all the latest market information regarding local property values at their fingertips - and are committed to the highest standards of personal service when it comes to selling your home. In addition, the Chas Everitt International property group offers you, the homeowner, the best possible exposure for your property in both national and international markets. So if you are thinking of selling your home, call your nearest Chas Everitt International office today for the name of your local area specialist - or visit www.ChasEveritt.com