



CHAS EVERITT
International Property Group

www.ChasEveritt.com
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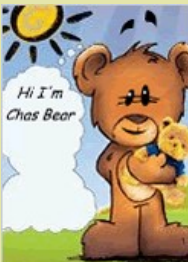
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Overseas Properties



FROM BERRY EVERITT

It's an ill wind, they say, that blows nobody any good, and that's certainly true of the mounting traffic congestion in our major cities, which has brought about a significant increase in the number of home searches on our websites in the hours between 17h00 and 19h00 - when many commuters now stay in their offices waiting for the traffic on their homebound routes to abate.



This is good news for home sellers, as is the fact that prospective homebuyers are making increasing use of our hotline for home enquiries - 0860 104 355. This is not least, we're sure, because every call to this line is answered not by an impersonal automated system but by a real human being who can flexibly respond to the caller's queries.

These developments slot in well with our continued efforts, as SA's real estate technology leader, to optimize our web presence and ensure maximum exposure for our clients' properties to prospective buyers both here and overseas - while at the same time continuing to offer the highest levels of personal service as we engage with the individuals who are the heart of our business.

And our hi-tech, hi-touch approach certainly appears to be succeeding, given the rising number of web-initiated sales being reported by our branches around the country - and the fact that in a still-slow market, many of them have recently enjoyed record sales months.

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In the news this month

Let the 'trendies' show the way

With interest rates down and economic prospects looking better, the number of first-time buyers is rising again. But most are still looking for "bargains" and in this respect they might want to take a tip from best-selling author and motivational speaker Harvey Mackay...

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Use a good agent to be sure of your buyer

A cause for concern is the casual attitude an increasing number of buyers are exhibiting towards sale agreements or the suspensive conditions these contain - even though they can be sued for damages if they renege on these contracts.

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How to make sure your HOA stays solvent

Although they are not legally the same as sectional title bodies corporate, the homeowners' associations (HOAs) that run cluster and estate developments have at least one thing in common with them: the need for funds...

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Go green in your veggie garden

If you are a lucky enough to have a garden, growing things organically is a great way to start living "green" and doing your part to save the planet - especially now that it is summer and outdoor living is the order of the day...

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Selection of most viewed Properties for September 2009



CHAS EVERITT
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Constantiaberg - R 30,000,000



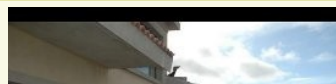
Bergvliet - R 2,100,000

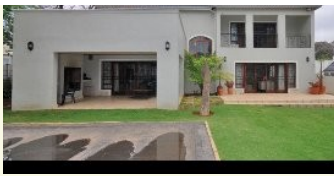


Randburg - R 2,250,000



St Francis Bay - R 4,900,000





Soweto - R 390,000



Simons Town - R 35,000,000



Stellenbosch - R 55,100,000



Durbanville - R 7,000(Rental)



Constantia - R 14,995,000



Claremont - R 980,000



Every month the **Property Signpost Newsletter** will be issued to all our subscribers, filled with real estate information to help you make an informed decision, whether you are buying or selling a property.

Your Area Specialist:

Chas Everitt International sales agents have all the latest market information regarding local property values at their fingertips - and are committed to the highest standards of personal service when it comes to selling your home. In addition, the Chas Everitt International property group offers you, the homeowner, the best possible exposure for your property in both national and international markets. So if you are thinking of selling your home, call your nearest Chas Everitt International office today for the name of your local area specialist - or visit www.ChasEveritt.com

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